

Richmond Times-Dispatch

SIXTY-FOURTH YEAR

ADMITTEDLY
THE BEST MEDIUM IN
THE SOUTH FOR CLASS-
IFIED ADVERTISING.

TELEPHONE YOUR WANTS TO
THE TIMES-DISPATCH
RANDOLPH 1

WANT AD. RATES.

DAILY, one cent a word when paid in advance. No ad. taken for less than 10 cents. SUNDAY, one and one-half cents a word for all classified ads. except situations wanted at one cent a word. No ad. taken for less than 10 cents.

NO AD. taken for less than 25 cents when charged or phoned in. Phoned orders not guaranteed. Classifications not guaranteed after 2:30 P. M.

LOST AND FOUND

LOST, gold watch and fob; initials, M. O. V. P. E. R. Return to 614 North Seventh, Richmond.

FOUND on ball grounds Thursday evening, watch. Write description to X. Z. Z. 508 Chamber Commerce city.

LOST, Monday, gold chain and cross. Reward if returned to Mrs. A. L. Nichols, 1107 Somerset Street.

LOST, one white male Scotch terrier, bob-tail; answers to name of Jim. Found, phone M. L. Jacobs, Boulevard 1485-L, and get reward \$20.

FOUND, a steer. Owner can get same by identifying and paying damages. Phone Madison 4599-F.

LOST, between 115 East Franklin and Byrd Street Station, roll of money containing between \$25 and \$30. Reward if returned 115 East Franklin.

LOST, on Nicholson Street, near Fifth, Friday night, November 27, one neck chain, with cross attached. Reward if returned to 307 Nicholson Street. Reward.

STRAYED, 2 months old, male French poodle, 2 months old, feet and nose trimmed. Reward if returned to 400 West Marshall, Phone Madison 3723.

LOST yesterday on Broad or Marshall, between Twenty-fifth and Thirty-first, child's neck fob. Reward if returned to 412 North Twenty-fifth.

LOST, Saturday, diamond ring, Tiffany setting. \$20 reward if returned to 712 West Grace Street, or call Madison 2578-J.

BRINDLE bull pup, 6 months old. Reward if returned to 724 North Fifth Street. Answers to name of Jim.

HELP WANTED—Male

DECOME railway mail clerks; \$75 month. Examinations coming. Sample questions free. Richmond Institute, Dept. 428-T, Rochester, N. Y.

WANTED, man with 2 or 3 years' experience in the retail drug business. References. L. 54, care Times-Dispatch.

WANTED, men to learn barber trade; few weeks required; steady positions for competent graduates. Wonderful demand for barbers. Free catalogue, Richmond Barber College, Richmond, Va.

WANTED, 50 men to cut cordwood. Mallory Martin Co., Hermitage Road and Clay Street.

YOUNG men, learn telegraphy, railway agency, typewriting, roll of money, penmanship and ciphering. Big demand. Two railroad wires. Big demand for telegraphers. You can qualify in few months. Graduate guaranteed \$50 from start. Rapid promotion. Expenses low. We pay your railroad fare and first month's board. Big descriptive catalogue free. Write to-day. Great opportunity in the railway service. Address: Railway Institute of Telegraphy, Box 383-T, Newnan, Ga.

SALESMEN wanted to handle our line of advertising calendars, fans and novelties. Write to-day. The Best Manufacturing Company, New Haven, Conn.

GOVERNMENT positions. Thousands of opportunities for advancement. 155 telling where they are, what they pay, etc., with specimen examination questions, free. Write to-day. National Correspondence Institute, Washington, D. C.

RAILROAD Bremen, brakemen, \$120. No experience necessary. See age, postage. L. 54, care Times-Dispatch.

WANTED, colored men wishing good positions as sleeping car and train porters. First-class Southern or Northern roads. Write for application blank and information; no experience required. Address: Railway Institute, Dept. 8, Indianapolis, Ind.

WANTED, men and women to qualify for government positions. Several thousand appointments to be made next few months. Full information about openings, how to prepare, etc., free. Write immediately for booklet. L. 164, Earl Hopkins, Washington, D. C.

MANAGER, exclusive territory for Richmond and vicinity, to represent Pittsburgh manufacturer. High-class proposition; no investment; small bond required. For particulars write B. & P. Steel Products Co., Pittsburgh, Pa.

CARPENTERS, laborers, steam drill runners for city. Virginia Business Exchange, 316 North Second.

WANTED, American landowner, 30c; oil mill superintendent, \$125; engineer, \$250; sawyer, \$100; millwright, \$85; rip sawyers, box factory foreman, bank and gang filer, \$5; bread baker, cotton weaver, room superintendent, office manager, sash and door men, blacksmiths, edgermen; all paying nice salaries to competent men; also several other high-class openings. If you are a tradesman get with us for future openings. Mack's, Meridian, Miss.

LARGE and well-established real estate firm has opening for live, energetic salesman. Will offer attractive proposition to right party. In reply give experience and references. All answers will be considered strictly confidential. Address H 302, care Times-Dispatch.

HELP WANTED—Male

I made \$50,000 in 6 years with a small mail business. Write to-day. AN intelligent person may earn \$100 monthly corresponding to his ability. Papers: no canvassing. Send for particulars. Press Syndicate, 392 Lockport, N. Y.

INVESTIGATORS work in every county in the United States. \$15 to \$75 per week to start. Write Fidelity Secret Service, Wheeling, W. Va.

I will start you earning \$4 daily at home, slaving mirrors; send for free instructive booklet, giving plans of operation. G. F. Hammond, Dept. 314, Boston, Mass.

GOVERNMENT positions are easy to get. Write free booklet Y 164 tells how. Write to-day. New. Earl Hopkins, Washington, D. C.

NAVY can help you win success; it has helped thousands of others. Four years in the navy is an education, with every opportunity for mental and physical development. Training you will receive will fit you for successful career. After you leave, Apply Navy Recruiting Station, Allison Bldg., Richmond.

FORD owners and others to demonstrate the new inviolable self-starter. Ford cars only; sells on sight; no batteries, springs, cables or other junk. Write to-day. Best electric starter at one-fifth the price. Big money; protected territory; write quick. Simplex Electric, 1507 Great Northern Bldg., Chicago, Ill.

WANTED, names and addresses by mail order houses; big pay; home work; information for stamp. Direct Appeal Co., Plymouth, Ind.

BALL players desiring to play professional baseball. Address with stamp. National Baseball Registration Bureau, Desk 173, Indianapolis, Ind.

Wanted, young man as assistant bookkeeper. One who has had experience on double entry books preferred. Address: J. H. Nichols, 1107 Somerset Street.

Wanted, man to take charge of a small business. Articles guaranteed. \$100 in cash and \$1,000 in energy needed. Address: The Marac Co., Inc., 20 East Twenty-third Street, New York City.

SALES manager wanted to handle all-year, no-competition article; demonstrate. Don't share in profits; 27 opportunities. Particulars free. Opportunities Exchange, Buffalo, N. Y.

AXE one can increase their income \$8 to \$10 weekly raising mushrooms in cellars, sheds, boxes. Free illustrated booklet. Hiram Barton, 333 West Fourth Street, New York City.

WHITE moving picture plays, \$50 each. Constant demand. Devote all or spare time. Correspondence course not required. Details free. Atlas Publishing Company, 74, Cincinnati, O.

GOVERNMENT positions in post-office. Railway mail and other branches are open. Prepare for exams. Under former United States Civil Service Secretary Examiner. Booklet H 71 free. Write to-day. Patterson Civil Service School, Rochester, N. Y.

SALESMEN wanted. New electric flashing window sign; changeable colored letters; \$10 daily easily made. Address: 123 West Madison Street, Chicago.

WANTED, position as working foreman. First-class references. P. 328, care Times-Dispatch.

WANTED, a colored boy of good character, about 14 or 15 years old. Apply to J. H. Nichols, 1107 Somerset Street.

NAVY can help you win success. It has helped thousands of others. Four years in the navy is an education, with every opportunity for mental and physical development. Training you will receive will fit you for successful career after you leave. Apply Navy Recruiting Station, Allison Bldg., Richmond.

MAKE \$1,000 a year with \$25; attractive work; easily learned. Address F 321, care Times-Dispatch.

BE a detective; earn \$50 to \$100 weekly; travel all over the world. Write Dept. 51, United States Detective and Recruiting Agency, Railway Exchange, St. Louis, Mo.

WANTED, several good colored janitors. Also one to act as fireman helper, who has been used to handling low pressure boiler. Apply Lyric Theatre Monday morning.

SALESMEN, bookkeepers, store clerks; office help; men of any trade or calling wanted. Write for particulars. Virginia Business Exchange, 316 North Second.

FARM hands, helpers, white and colored help for stores, hotels, homes, factory, depots, railroads and other work. Write for particulars. Virginia Business Exchange, 316 North Second.

EXPERT bookkeeper and accountant desires change in position after January 1, or will be open after December 15. Excellent salary; man; operate typewriter; good experience with large office and corporation. Over 12 years' business experience. Good assistant to business firm; sober, steady, strictly business young man in prime of life. Would invest in good business with future. Employed by large firm now. Reason for change. Excellent references and bond given. Address Lock Box 134, Elizabeth City, N. C.

COLORED men furnished for every kind work free. Virginia Business Exchange.

HELP WANTED—Female

MEN-WOMEN get government jobs. \$65 to \$150 month. 2,000 appointments monthly. Write for list. Frank N. Institute, Dept. 430-T, Rochester, N. Y.

LADY canvassers to handle bathroom toilet appliances; ready seller; over 100% profit month. Training in reply; makes beautiful Christmas business. Address: Rosenheim Company, 114 Lippincott Building, Philadelphia, Pa.

HELP WANTED—Female

WOMEN, sell guaranteed hosiery to friends, neighbors and general wear; 75 per cent profit; make \$10 daily. Experience unnecessary. International Mills, West Philadelphia, Pa.

FIVE bright, capable ladies to travel, demonstrate and sell dealers. \$25 to \$50 per week. Railroad fare paid. Goodrich Drug Co., Dept. 622, Omaha, Neb.

LADIES for home work. Nothing to sell. 25 cents an hour. Enclose stamp. Rankin & Dodson, 845 Elm Street, Milwaukee, Wis.

LADIES to sew at home; good pay. Send stamp. Work sent prepaid. King Mfg. Co., 1431 Broadway, New York City.

WANTED, ladies in every locality to operate our candy kitchens. You can earn \$25 to \$50 weekly. No investment. Full particulars for stamp. National Sales Company, Newport News, Va.

LADIES, make plain aprons at home; all or spare time; good money; experience unnecessary; dime for beginning work; references. We pay. Universal Sales Company, Dept. 3, Walnut Street, Philadelphia, Pa.

WRITE moving picture plays, \$50 each. Constant demand. Devote all or spare time. Correspondence course not required. Details free. Atlas Publishing Company, 74, Cincinnati, O.

WOMEN to sew at home; all material furnished and delivered prepaid to your door. We want reliable workers to such we offer good money; steady work; no canvassing; send stamped envelope for prices. Universal Sales Company, Dept. 3, Walnut Street, Philadelphia, Pa.

LADIES can make \$10 to \$15 weekly copying, addressing and mailing samples. Particulars for stamp. Rex Co., 259 Glenwood Avenue, Buffalo, N. Y.

DO you want another \$2 daily? No experience; constant spare time work; knitting hosiery; machines furnished. Write to-day. Helping Hand Stores, Inc., Chicago.

WANTED, 4 white help: cook, waitress, chambermaid, coachman. Address with references. E. 321, care Times-Dispatch.

STENOGRAPHERS, bookkeepers, cashiers, sales girls, nurses, maids, seamstresses and females wanting any kind of work. Write for particulars. 316 North Second.

COLORED help for every kind work. Good homes waiting your call. Virginia Business Exchange, 316 North Second.

WHITE cook, \$20 month; colored cook out city. \$20 month. Plenty other work. See Virginia Business Exchange, 316 North Second.

WANTED, young lady to take charge of our music department. A good good salary, as well as a good musician. Apply to Mr. Max J. Cohen, The Cohen Co.

THREE ladies, fair education, good references. Expenses advanced; references given and required. Apply 212 West Main Street.

HELP WANTED—Male and Female

WANTED, railway mail and postal clerks; examinations soon; over 2,000 openings. Write for particulars. Write for Plan R of payment after appointment. Philadelphia Business College, City Service Department, Philadelphia, Pa.

SONG poems wanted. We will compose music and arrange for publication immediately. Jugade Company, Studio 315, Washington, D. C.

MEN, women, \$25 weekly collecting all kinds names and addresses. No canvassing. Send stamp. Superba Company, 210 Baltimore, Md.

WILL pay reliable man or woman \$125.00 to distribute 100 free pack-ages perfume borax soap powder. Address: 140 Baltimore, Md.

K. Ward Company, 218 Institute Place, Chicago.

BOYS and girls everywhere make Christmas money selling our combination Christmas and calling cards. Write to-day. C. W. Boone Co., Baltimore, Md.

THOUSANDS of men and women have secured work through our agency. See us if you want work. Virginia Business Exchange, 316 North Second.

SITUATIONS WANTED—Male

WANTED, employment in city or county for white and colored boys, aged 14 to 17 years. Eight boys want jobs now. Juvenile Court of Richmond. Phone Randolph 822, Room 5, City Hall.

INTELLIGENT young man, thoroughly experienced in every kind of office work, not afraid of work, wants position. Best of references. Interview will be appreciated. B 17, care Times-Dispatch.

REGISTERED pharmacist, 6 years' practical experience; both city and country. A capable man in any department. References furnished. Address J. E. Dumbauld, Fort Dodge, Iowa.

YOUNG married man, 23, wishes position by day or night. Will travel, but prefer inside work. Four years' experience as partner and manager of general merchandise country store. Address L, care postmaster, Polindexter, Va.

EXPERT bookkeeper and accountant desires change in position after January 1, or will be open after December 15. Excellent salary; man; operate typewriter; good experience with large office and corporation. Over 12 years' business experience. Good assistant to business firm; sober, steady, strictly business young man in prime of life. Would invest in good business with future. Employed by large firm now. Reason for change. Excellent references and bond given. Address Lock Box 134, Elizabeth City, N. C.

COLORED men furnished for every kind work free. Virginia Business Exchange.

SITUATION WANTED—Male

WANTED, position as superintendent or foreman of quarry and crusher. Several years' experience. Room and board furnished. Address: 333, care Times-Dispatch.

EXPERIENCED dayman desires position as milkman or dayman; state salary. Jesse Armentrout, Bermuda Hundred, Va.

LICENSED chauffeur of Richmond wants job. Good references. E. T. Elder, 5 North Sixth Street. Phone Madison 3223-J.

YOUNG man of broad business experience and energy desires position with opportunity for advancement. References. Address B 200, care Times-Dispatch.

WANTED, position by experienced business man; bookkeeping, clerical or salesman. Best city references. P. 329, care Times-Dispatch.

STEADY young man, with business experience and ability, wants to make permanent and substantial business connections after the first of the year. Address: Responsible. Room 321, American National Bank Building.

YOUNG man wants waiter's place or janitor. Can give good reference. 211 West Baker Street, New York City.

WANTED, by young married man, a position as office assistant, stock-keeper or salesman, experienced in the electrical line; quick and accurate. H 330, care Times-Dispatch.

DRAFTSMAN wants position. Address L 552, care Times-Dispatch.

WANTED, position by draftsman; experienced in estimating, designing and detailing for concrete and steel engineering work. Address L 551, care Times-Dispatch.

DO you require the services of a competent, experienced, steady, reliable, experienced, experienced in the electrical line; quick and accurate. H 330, care Times-Dispatch.

EXPERIENCED farmer wishes large farm to manage; references given. Box 61, Capron, Va.

EXPERIENCED SHIPPING CLERK WANTS POSITION AT ONCE. H 315, care Times-Dispatch.

WANTED by a good house painter, work to do by day, or will contract for painting. Outside or inside painting. Address Painter, 707 East Clay. Phone Randolph 3252-L.

WANTED—A capable young married man of 10 years banking experience in city and country. Will change where hard, conscientious work counts for something. Good reasons for change. References. H 317, care Times-Dispatch.

YOUNG man, 25 years, capable of doing any kind of work in office or store, desires employment at once. Salary no object. P. 319, care Times-Dispatch.

SITUATIONS WANTED—Female

WANTED, position for a refined, capable and industrious lady. Phone Madison 77.

POSITION as stenographer or as typist. Permanent or temporary. Call Randolph 2154-J.

WANTED, position as companion, stenographer, secretary. Box 22, Elkwood, Va.

STENOGRAPHER of several years' experience desires position; moderate salary. References. Address E 332, care Times-Dispatch.

A REFINED young woman, with a bright, sunny disposition with 2 1/2 years' experience as nurse companion, desires position as companion for lady or child; traveling no preferred; give best references. Address H 333, care Times-Dispatch.

YOUNG lady, four years' experience, desires position as stenographer and general office work; \$8 weekly; excellent references. Address H 290, care Times-Dispatch.

REFINED, experienced housekeeper and teacher wants to combine the two. References furnished. Address: J. E. Dumbauld, Fort Dodge, Iowa.

EXPERIENCED nurse, housekeeper and other reliable female help wanted. Write to-day. Phone Virginia Business Exchange.

CALL on us for stenographers, office help, sales girls. Reliable help waiting your call. Virginia Business Exchange.

WANTED, position as companion to elderly people, or managing housekeeper, by woman of experience. Y. W. Employment Bureau, Madison 3322.

YOUNG lady now employed desires position as assistant bookkeeper and office assistant; can furnish the best of references. Address P 330, care Times-Dispatch.

MRS. Chadwick's undergraduate nurses' register, 705 West Grace. Randolph 5922-J.

WANTED, by young lady of experience, sewing to do; thoroughly understands cutting and fitting. Terms moderate. E 226, care Times-Dispatch.

WANTED by young lady, position as stenographer and typist. Address "G." P. O. Box 202, Richmond.

SITUATION WANTED—Professional

MEZZO-Soprano wishes choir work at once. Has had 4 years' experience as leading soprano. A 234, care Times-Dispatch.

WANTED, a few pupils for piano music. Address B 321, care Times-Dispatch.

I will teach you the new dances either by class or private lessons; terms moderate. F 336, care Times-Dispatch.

WANTED—Agents

A co-operative merchandising corporation of national scope requires capable representatives in every town in the country; \$12 to \$30 week remuneration; exclusive features; an exceptional opportunity to connect with a progressive organization. Dale Morton Co., Inc., 1328 Broadway, New York.

WANTED—Agents

PERMANENT business—Men to sell little wonder gasoline lights. Clean, bright work; profitable from the start. Men making \$2,000 to \$4,000 per year. Address Wonder Company, 500 Great Street, Terre Haute, Ind.

WE start you in business, furnishing everything; men and women. \$20 to \$200 weekly operating our new system of selling candy. Factories; home or small room anywhere; no canvassing. Opportunity lifetime; booklet free. Ragsdale Company, Box 5, East Orange, N. J.

AGENTS—Self guaranteed hosiery; 70 per cent profit; make \$10 daily. Orders repeat regularly. Best agents' seller in existence. International Mills, West Philadelphia, Pa.

SOAP agents—Our sanitary alkali soap has everything best for profits; we protect you from territories, sample and premium list free. Dole Manufacturing Company, St. Louis, Mo.

AGENTS, listen! We have what you want and need. Write for particulars. National Specialty Company, Box 1510, Washington, D. C.

GARIBOLDI'S Iron Rust Soap Co., 4054 Laurel Avenue, Philadelphia, Pa. Garibaldi's Iron Rust Soap (U. S. registered patent, No. 3477) removes from rust, oil and grease. It is made from clothing, marble, etc., with magical effect. Good seller; big margins. Home-made for markets and selling and using an infringing article.

BILLY SUNDAY'S MESSAGE.

GREAT opportunity for man or woman. Write to-day. You can make \$10 daily in your neighborhood. 53 days' work. Spare time may be used. Universal Bible House, 607 Winston Building, Chicago, Ill.

AGENTS, make big money and become sales managers; fine profits. Particulars and sample free. One Dip Pen Company, 705 Italy Record, Baltimore, Md.

AGENTS—European war book. Right up-to-date. Big money-maker. Out of print. Write to-day. Universal Bible House, 607 Winston Building, Chicago, Ill.

EVERY household on farm, in small town or suburbs where oil lamps are used, needs and will buy the wonderful Aladdin mantle lamp; burns common coal oil (kerosene); gives a light 10 times as bright as electric. One farmer cleared over \$500 in six weeks; hundreds with rigs earning \$100 to \$300 per month. Write to-day. Aladdin Lamp Company, 302 Aladdin Building, Watertown, Conn.

REPRESENTATIVE wanted, exclusive territory. New invention guaranteed by reputable corporation, saving 25 per cent to gasoline users or money refunded. Automobile, motor-boat, stationary engine, power needed. Field for sale enormous. Price low; your profit large. Investigate. Sponder-Loomis Mfg. Co., 50 East Randolph Street, Chicago, Ill.

KOKO-WHEAT Crisp, \$10 daily profit. New conception. 5-cent packages cost 1 cent. Cash sale. 25¢ per 100. Particulars free. Machine \$7.50 prepaid. Corneau & Co., 521 North Broadway, Chicago, Ill.

PORTRAIT agents—Here is your opportunity to see all the newest styles of portraits and frames. Why? From a catalogue when you see the new goods. Our traveling salesman will take the principal cities in your State in January with a full line of portraits. Write for particulars and meeting place. Independent Portrait and Frame Company, 229-31 South Dearborn Street, Chicago.

PERMANENT position, men or women. Experience unnecessary. If you are earning less than \$1 an hour right now, write to-day. Marion Building, Columbus, Ohio.

AGENTS, New, mighty money-making marvel. World started. New, marvelous clothes washing machine. Clothes washing done revolutionarily to positively abolish rubbing washboards, washing machines. Women astonished. Write to-day. Absolutely harmless; \$1,000 guarantee goes with it. \$50 to \$125 weekly; repeat order business easy. Exclusive territory. Marie Oliver, cleaner; polished; no labor. Nature's mighty elements do the work. Write to-day; get our overwhelming proof all free. Equitable Sales Corporation, Desk 155, Manhattan Building, Chicago.

WANTED, representative of neat appearance and good address for city town in Virginia. I offer an attractive proposition to the right parties. Address: 215 Atlantic Building, Richmond, Va.

WANTED, a wife, age 18 to 35, by a Virginian, an alumnus of the University of Virginia. For particulars, address Box 53, Keswick, Va., Albemarle County.

AGENTS—Every smoker buys combination cigar lighter and clutch pencil, clip attached; big profit; 25¢ brings sample and particulars. Perfection Sales Agency, 1233 Arch Street, Philadelphia.

AGENTS—Men or women. A real, honest to goodness, sell-it-yourself; over 25¢ profit; popular-priced necessities. We pay 100 per cent commission. \$6 a day can be made at the start. No experience required. Enormous demand; set fast by repeat orders; valuable territory open; all or spare time. Elegant agent's outfit furnished free. Write to-day. Postmaster, 1538 American Building, Cincinnati, O.

AGENTS—Big 24x25 complete framed art, religious, war and congressional negro pictures, 12¢; sensational sellers; 200 per cent profit; sample free; also posters, convicts, etc. Write to-day. Lowest prices. People's Portrait, Dept. 99, Chicago.

WANTED—Agents

HYGIENIC milk-bottle holder, the best ever; sure winner; catalogue 50 specialties free. Weymouth Household Specialties Company, P. O. Box 387 Springfield, Mass.

A book that should be in every negro's home. "The Religious Development of the Negro in Virginia." An intensely interesting historical review of the negro race with a dissertation upon their social and mental progress from 1619 to present time. Authentic biographies of prominent Virginia negro preachers. Sketches of 30 important events of 3 centuries. An instructive record of achievement that will inspire every member of the race. Investigation and pride. Makes an ideal gift. \$1.25 postpaid. Agents wanted. Jos. E. Earnest, Jr., Lexington, Ky.

AGENTS—Either sex; to sell Patent. Everybody needs it; whole or part time. Don't fail to find out about this. Issue Manufacturing Company, Detroit, Mich.

RESPONSIBLE manufacturer desires placing valuable agency; sure re-peater; permanent income; business building; no competition; protected territory guaranteed. Perfection Company, 13 West Thirty-first Street, New York City.

Use your spare time to build up a mail order business of your own. We help you start for a share in profits; 27 opportunities. Schick Mfg. Co., 1234 Van Buren Street, Chicago.

POST cards, 50¢ per 1,000 up. All kinds. Also novelties and novelties. Send 2¢ for sample. Schick Mfg. Co., 1234 Van Buren Street, New York City.

AGENTS, make big profits handling our "fast selling holiday post cards," "pennants," etc. 2,000 varieties. Demand unlimited. Write to-day for free catalogue. Sullivan Co., 1234 Van Buren Street, Chicago.

\$1,000 per man per county. Strange invention. Startles world; meet any competition. Ten inexperienced men divide \$10,000. Korstad, a farmer, did \$2,200 in 14 days. Schick Mfg. Co., 1234 Van Buren Street, New York City.

AGENTS, make big money and become sales managers; fine profits. Particulars and sample free. One Dip Pen Company, 705 Italy Record, Baltimore, Md.

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WANTED—Lady Agents

WANTED, at once, ten ladies, agents for the best proposition ever sold in Richmond; big money to workers. Apply Mrs. Johnson (upstairs), 528 East Broad Street.

AGENTS for my lady's toilet. A clever little device, that instantly removes superfluous hair from face, neck and arms without the use of injurious chemicals. Post paid in plain wrapper for 25 cents. Intelligent lady agents wanted. Address: Katharine Company, Petersburg, Va.

WANTED—Salesmen

SALESMAN wanted, \$25 per week and traveling expenses to sell our cigars. Experience unnecessary. Royal Cigar Co., 110 State Street, Boston, Mass.

LIVE-WIRE salesmen to place punch board assortment. Business booster for dealers. Big commissions. Sure repeaters. Slack Mfg. Co., Department H, 337 West Madison Street, Chicago.

WANTED, high-class salesman and organizer as general agent for the sale of our Virginia County, Florida game. Splendid location; close to rail and water transportation; good, highly productive soil, well drained; capable of yielding 100 to 150 bushels of live turkeys per acre. Write to-day. Volusia, Florida.

SALESMEN wanted; experience unnecessary; easy work; big pay. Write list of openings offering opportunities to earn \$100 to \$1,000 a month while you learn. Address nearest office, Dept. 224, National Salesmen's Training Association, Chicago. New York, Kansas City, San Francisco.

WANTED—Salesmen

SALESMAN, big money for your spare moments selling greatest line of business stimulants on the market. Cawood Novelty Co., Danville, Ill.

EXPERIENCED, capable salesman to travel for old established house with line that sells to practically all classes of merchants. High commissions, with weekly advance to right man. D. W. Burrows, Detroit, Mich.

SALESMAN for balance of year and 1915, experience in any line, to sell general trade in Virginia. 30 Unexcelled specialty proposition. Commission movement. \$35 weekly for expense. Continental Jewelry Co., 254 Continental Building, Cleveland, O.

WANTED, at once five experienced solicitors, men or women; Catholics preferred; first-class proposition; big money to worker. Apply between 3 and 4 P. M. or after 4 P. M. at 2047 West Broad Street.

SALESMEN to sell our spring line of dry goods specialties and white goods to the retailers in small towns. Desirable side-line; good commission. F. C. Rollmann & Co., Philadelphia, Pa.

SALESMAN for general merchandise trade in Virginia to sell a new proposition. Write for particulars. 30 weeks' time commission contract; \$25 weekly for expenses. Miles F. Bixler Co., 4000 Jewelers, 275-45 Carlton Bldg., Cleveland, O.

SIDE line men; electric sign; out-selling everything at \$10. Flashes changeable wording in radiant beams of electric light. Terms 30 days; sample; exclusive territory. Flashlight Sign Company, Chicago.

SALESMAN, capable of handling large business; selling specialties; handling large repeat business. Cleveland Core Compound Company, Cleveland, Ohio.

RESIDENT salesman wanted to sell to dry goods and department stores. This is an opportunity for an energetic, ambitious young man. Storn Selling Service, 150 Fifth Avenue, New York.

WANTED, representatives of neat appearance and good address for each town in Virginia. I offer an attractive proposition to the right parties. Address: 215 Atlantic Building, Richmond, Va.

SALESMEN—Christmas trade selling substitute for slot machines; \$1 a card; enormous. Carry 50 in suitcase. Try it. Our sell themselves. Parker, 26 North Building, Cincinnati, Ohio.

WATCHES AND JEWELRY

JEWELRY BARGAINS.

\$1.50 SOLID GOLD SIGNET RINGS.

\$1.00 UP, LARGE ASSORTMENT OF SOLID GOLD RINGS.

\$1.00 UP, SIGNET THE CLASPS.

\$1.00 UP, GOLD WATCHES.

\$1.00 UP, CAMBO BROOCHES.

\$1.50 UP, SET RINGS.

\$2.00 UP, LOCKETS AND CHAINS.

\$1.00 UP, SOLID GOLD POCKET WATCHES.

\$5.00 UP, SOLID GOLD RINGS SET WITH GENUINE DIAMONDS.

\$1.00 UP, CAMBO BROOCHES.

IT WILL BE TO YOUR INTEREST TO LOOK AT OUR LARGE ASSORTMENT OF SOLID GOLD RINGS, SET RINGS, CAMBO BROOCHES, BEARS OUR GUARANTEE. SCHICK & SON, OLD RELIABLE JEWELERS (ESTABLISHED 1887), 1411 EAST MAIN STREET.

WHILE other stores are dull, the latter jewelry store on West Broad Street is working overtime; expert workman at your service. A. C. Wohl, Reliable Jewelry, 517 West Broad.

JEWELRY.

LA VALLIEE SPECIAL.

SEE THESE BEFORE BUYING: SOLID GOLD LA VALLIEE, WITH GENUINE DIAMONDS. SCHICK & SON, OLD RELIABLE JEWELERS (ESTABLISHED 1887), 1411 EAST MAIN STREET.

\$5 up on cameo brooches; solid gold mounted; specials. \$1.25 and up gold cut buttons. See us before you buy. Schick Bros., 517 West Broad.

EVERYTHING IN THE JEWELRY LINE AT PRICES THAT WILL ASTONISH YOU. OUR SPECIALS ARE THE GOES WITH EVERY PIECE OF GOODS WE SELL. COME IN AND LET US SHOW YOU. SCHICK & SON, OLD RELIABLE JEWELERS (ESTABLISHED 1887), 1411 EAST MAIN STREET.

WHY help the big stores to pay enormous profits and other expenses? Our suit is only \$10 per month. That is why we save you money on watches, jewelry, etc. Write to-day. Schick Bros., 517 West Broad Street. The reliable jeweler.

STERLING SILVER SPECIALS.

HALF DOZ. STERLING TEA SPOONS IN CASE.

STERLING NAPKIN RINGS, \$1.50 UP.

STERLING SUGAR SPOONS, \$1.50 UP.

STERLING POCKET KNIVES, \$1.25 UP.

STERLING VANTY CUPS, \$5.50 UP.

STERLING WATCHES, \$4.50 UP.

STERLING SALT AND PEPPER SHAKERS, \$1 UP.

STERLING PHOTO FRAMES, \$1 UP.

LARGE ASSORTMENT OF COMB, BRUSH AND MIRROR SETS, MILITARY BRUSHES, SHAVING SETS, TOILET CASES, MANICURE SETS, UMBRELLAS.

IT WILL PAY YOU TO LOOK AT OUR LARGE AND WELL SELECTED STOCK OF SILVER, PLATE, BRASS, NO TROUBLE TO SHOW YOU. PRICES AND GOODS GUARANTEED TO BE THE BEST. SCHICK & SON, OLD RELIABLE JEWELERS (ESTABLISHED 1887), 1411 EAST MAIN STREET.

BUSINESS CARDS.

HOLLYWOOD CEMETERY COMPANY WISHES TO BUY GOOD TURF FOR SODDING GRAVES BY THE WAGON OR CAKLOAD, OR WOULD CONSIDER THE TURF PRIVATELY CUTTING THE TURF IN SOME GOOD SITUATION CONVENIENT TO CITY. HALL OF RAILROAD CITY, E. HOOPER, SUPERINTENDENT, PHONE MADISON 2419.

WORTHAM PEATROSS, Engineering and Surveying, County Phone, Hanover, Va.

Bringing Up Father

